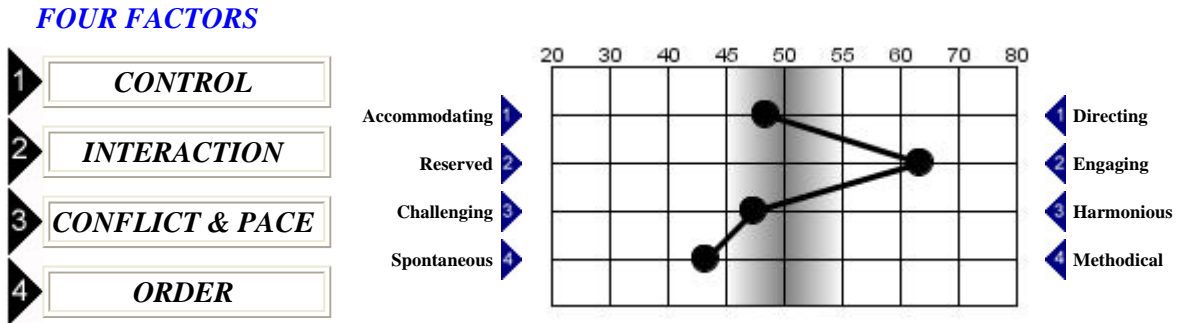


RightPATH® 4 Blended Profile Report

Networker



Blended Profile:
Networker

Networkers enjoy new people, new situations, and new environments. They use their people skills to build relationships and interact with an ever-widening circle of contacts. Networkers enjoy using their verbal skills and wit to be very engaging and persuasive.

Typical Strengths

Networkers are normally strong communicators. They are outgoing, engaging, lively, optimistic, gregarious, persuasive, fun-loving, enthusiastic, and inspiring.

Typical Struggles

They can be prone to talking too much; being disorganized, impulsive, too emotional, too optimistic; and exaggerating. Sometimes Networkers tend to overcommit, lose interest and start another project.

NETWORKERS AT WORK:

Work Activities

Networkers function best when given the opportunity to influence, meet, or entertain people. They need variety, opportunities to present their new, creative ideas, along with a minimum of detail work.

Contribution to Work

Networkers influence people through friendship, enthusiasm, humor, and strong communication skills. They enjoy meeting strangers and usually do well in occupations that involve developing contacts, giving presentations and promoting ideas and products.

Task/People Orientation

They typically are engaging and interacting, and function best when their work centers on their people skills.

Mobility Factor

Networkers must have activity, change, variety, and multiple contacts.

Stress

They may be stressed by extensive detail or routine work, isolation from people, and confinement to a desk. They may tend to procrastinate on the detail work and then become stressed by deadlines.

Performance Improvement

Networkers need to organize, prioritize, and learn to say no. Avoiding distractions from new ideas, contacts, and projects until current ones are completed will help them to be more effective.

Leadership

Networkers lead by being in the spotlight and by conveying ideas and visions with high energy, talk, humor, wit, or enthusiasm. They are very convincing.

Fears

Networkers fear being rejected, overlooked, embarrassed, ignored, or having unresolved conflict.

Communication Style

Networkers thrive when given the opportunity to bring people together. They also like to

communicate new ideas, concepts, or the latest information to a group of people.

Measure of Success

Networkers feel successful when they see the effects of their influence and gain recognition, prestige, respect, and notoriety.

Relationship To Authority

Networkers delight in pleasing those in authority and will work diligently to earn respect, prestige, and recognition.

IDEAL WORK ENVIRONMENT

Networkers realize that their highest potential with opportunities to:

*Network - Influence - Convince - Encourage - Relate - Communicate - Perform -
Entertain - Be active - Interact with strangers*